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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No: 64-129/2010-Broadband(Pt-1)

dated 03/02/2011

Subject: Minutes of Review Meeting of Motive Implementation dated 31/01/2011.

A review meeting for motive implementation was held on 31/01/2011 in Corporate Office, New Delhi under the chairmanship of Sh. Anil Jain, Sr. GM (NWP-BB), BSNL C.O. to discuss about the Motive implementation in BSNL Broadband network. List of participants is enclosed as annexure 'A'.

Current Status:

1. Motive server was down from more than two months. Due to this only 209 CPEs have become Motive-enabled since last meeting i.e. 26/10/2010.
2. M/s VMC have not been distributed CDs for Serial number Modification & M/s Teracom informed that they have distributed 15000 CDs.
3. M/s Teracom and M/s VMC have not completed rectification of serial number of CPEs. M/s Teracom have modified serial number of 412757 CPEs. M/s VMC has modified serial number of in 3,40,395 no. of CPEs out of 4,35,200. This is as per the report received from them.
4. Motive has conducted training programmes in all circles except Andaman & Nicobar.
5. Many circles are not satisfied with training and want a retraining because there was no live demo at the time of training in following circles- KTK, AP , MP, HR, KOL,UP(W), BH, NE-I.
6. As discussed in last meetings all new broadband connection should be given only with Motive Compliant CPEs. However, it is not possible due to non-completion of rectification of serial number problem work by M/s Teracom and M/s VMC.
7. M/s UTSTARCOM/ Motive have not submitted new client S/W for Windows 7 & Vista.

The major points discussed in meeting are as follows:

A. Points pertaining to M/s Teracom & M/s VMC:

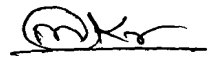
1. Motive has developed a software patch for M/s Teracom CPEs to resolve same serial number issue of CPEs. This patch can be downloaded from the motive server before installing motive.
2. M/s Teracom have updated serial number of 317130 CPEs in BSNL's stores and 95,627 CPEs in field. M/s VMC has updated serial number of 3,40,395 no. of CPEs in BSNL's stores only and 94,805 CPEs in field are pending.

3. M/s VMC would provide the firmware of CPEs within two days to Motive for developing patch for their CPEs also. Motive would develop the patch by 08/02/2011. This would help in resolving same serial number problem of CPEs.
4. M/s Teracom & M/s VMC would submit the certificates from circles, SSAs regarding serial number rectification figures claimed by them.
5. M/s Teracom & M/s VMC has not distributed the CDs in circles. Sr. GM (NWP-BB), C.O. asked them to follow the decision taken in meeting of 26/10/2010.
6. Karnataka circle has been designated as the nodal circle to coordinate with all stakeholders for motive implementation on behalf of BSNL. GM (NP-CFA), Karnataka would hold weekly meetings with all stakeholders to discuss Motive implementation issues. Dates of next two meetings are 08/02/2011 & 15/01/2011.

B. Points pertaining to M/s UTSTARCOM/Motive:

1. Representatives of M/s UT & Motive were not able to give the reason why motive server was down from more than two months. Due to the server problem, only 209 CPEs have become Motive-enabled since last meeting i.e. 26/10/2010. They have been asked to resolve the server issue immediately.
2. It was asked in the meeting, why M/s UT has not replied till date regarding New Client S/W which supports all the versions of Windows. It is concluded that M/s UT is not interesting to provide New Client S/W which supports all the versions of Windows without additional amount for this work. Sr. GM (NWP-BB) has told the representatives of M/s UT & Motive, this issue may affect the future business of BSNL with them. For this issue BSNL would write letters to higher up of M/s UT & Motive.

The minutes are issued with the approval of competent authority.



(Manoj Kumar)
DM (BBVAS)

Copy to:

1. All Circle CGMs/ CGM (Karnataka)/CGM (BBNW) circle for information & n/a.
2. All the participants in the meeting for information & n/a.

Annexure – ‘A’

List of participants in the meeting:

A. BSNL side:

1. Sh. Anil Jain, Sr. GM (NWP-BB), C.O.
2. Sh. N. J. Rao, GM(NP-CFA), Karnataka
3. Sh. Vishwa Mohan, Addl. GM (BBO), C. O.
4. Sh. Manoj Kumar, DM (BBVAS), C.O.

B. Vendor side:

• **Representative From M/s UTSTARCOM/Motive:**

1. Sh. Hailey K.A., Technical Manager
2. Sh. Vimal Chawla, Asst. Dir.
3. Sh. Harshwardhan Joshi, Manager CP

• **Representative From M/s VMC:**

1. Sh. Gopal Kumar Sharma, GM/Mktg

• **Representative From M/s Teracom:**

1. Sh. Salaj Sinha, CTO
2. Sh. Vinay Sharma, Manager Tech.
3. Sh. Amit Pandey, Asst. Manager